

Burrard Civic Marina

Revenues & Expenses between 2011 and July 2016

Category	2011	2012	2013	2014	2015	2016 (July)	Total
REVENUES							
Program Fees							
Moorage Fees	1,163,633	1,227,876	1,392,215	1,495,418	1,441,143	815,937	7,536,223
Moorage Transient	265,223	292,311	314,777	320,307	184,555	87,866	1,465,038
Land Storage	225,711	228,291	57,842	-	183,197	133,395	828,437
Electricity Revenue	56,518	53,691	50,644	52,203	56,195	22,586	291,836
Key Card Fees	17,111	28,192	25,971	27,356	21,908	18,806	139,345
Work Area Revenue	20,122	18,146	18,098	27,673	3,918	8,055	96,013
	<u>1,748,318</u>	<u>1,848,507</u>	<u>1,859,547</u>	<u>1,922,958</u>	<u>1,890,916</u>	<u>1,086,645</u>	<u>10,356,892</u>
Other Revenues	6,326	6,043	2,182	588	3,375	833	19,347
	<u>1,754,644</u>	<u>1,854,550</u>	<u>1,861,730</u>	<u>1,923,546</u>	<u>1,894,291</u>	<u>1,087,478</u>	<u>10,376,239</u>
EXPENSES							
Salaries & Benefits	184,267	183,633	205,646	231,084	254,072	158,758	1,217,460
Building Occupancy & Maintenance							
Rental-Waterlot Leases	140,849	143,194	121,154	150,825	142,406	20,808	719,235
Security Guard Svcs	43,104	56,743	51,646	51,036	54,698	10,258	267,485
	<u>183,953</u>	<u>199,936</u>	<u>172,800</u>	<u>201,861</u>	<u>197,104</u>	<u>31,066</u>	<u>986,720</u>
Other Utilities Charges							
Utility-Hydro	34,747	55,284	62,165	52,242	45,877	40,481	290,796
Utility-Natural Gas	2,440	1,899	1,272	2,396	2,210	1,118	11,335
	<u>37,187</u>	<u>57,183</u>	<u>63,437</u>	<u>54,638</u>	<u>48,087</u>	<u>41,599</u>	<u>302,132</u>
Other Expenses							
Bank Charges	30,246	27,803	26,347	28,588	3,897	1,860	118,742
Contract Serv - Other	24,767	5,498	4,273	5,084	301	873	40,796
Utility-Water	4,592	4,248	6,289	10,265	6,388	3,204	34,987
Int-Dept All (Scavenging)	5,139	5,382	7,954	6,989	5,665	1,029	32,158
Utility - Sewers	2,608	2,923	3,721	6,573	4,028	2,164	22,016
Utility-Telephone	2,249	2,053	2,167	2,064	2,158	1,258	11,948
Writeoffs	59	3,210	5,061	-	2,828	-	11,159
Other Miscellaneous Expenses	3,356	3,422	1,808	3,656	1,219	505	13,966
	<u>73,016</u>	<u>54,540</u>	<u>57,620</u>	<u>63,219</u>	<u>26,485</u>	<u>10,893</u>	<u>285,773</u>
Supplies & Materials							
Misc Supp/Serv	12,868	12,928	18,536	20,384	18,127	8,445	91,289
Janitorial Supplies	2,223	435	-	474	4,488	3,249	10,871
Pest Control Sup/Ser	678	715	747	744	620	504	4,008
Office Supplies, Material & Equipment	889	1,797	4,652	5,475	1,699	5,614	20,126
	<u>16,659</u>	<u>15,876</u>	<u>23,935</u>	<u>27,077</u>	<u>24,934</u>	<u>17,812</u>	<u>126,293</u>
Maintenance Expenses							
Plant Maintenance	227,272	134,700	148,377	29,936	34,894	5,323	580,502
Building Maintenance	3,067	6,678	8,191	184	1,379	-	19,499
	<u>230,339</u>	<u>141,378</u>	<u>156,568</u>	<u>30,120</u>	<u>36,274</u>	<u>5,323</u>	<u>600,002</u>
	<u>725,421</u>	<u>652,547</u>	<u>680,006</u>	<u>607,999</u>	<u>586,956</u>	<u>265,450</u>	<u>3,518,379</u>
Annual Surplus	<u>1,029,223</u>	<u>1,202,003</u>	<u>1,181,723</u>	<u>1,315,547</u>	<u>1,307,335</u>	<u>822,028</u>	<u>6,857,860</u>
Capital Expenses							
	93	163,877	103,495	503,053	208,250	72,800	1,051,569
Annual Surplus Net Capital Expenses	<u>1,029,130</u>	<u>1,038,126</u>	<u>1,078,228</u>	<u>812,494</u>	<u>1,099,085</u>	<u>749,228</u>	<u>5,806,291</u>

Note 1

Note 1 : There is a \$3.35 Million approved project in the 2014 Capital Plan. Capital expenditures will be incurred in the upcoming years.

Note 2: The above does not include Corporate overhead costs (ie. general administration, finance, HR, IT).